

Job Description

Manager: Interdisciplinary / Touring

Maestro Arts is an interdisciplinary agency providing strategic and comprehensive career management to an elite array of international artists within the worlds of classical music and performing arts. Our conductors, composers, designers, visual artists, directors and performers benefit from a broad and eclectic skill-set and knowledge derived from our team's distilled expertise and understanding of market forces, trends, and aesthetic inclinations. Contemporary culture has become a highly sophisticated and a hugely diverse platform in which the boundaries between music, art, design, and media are rapidly blurring. Creative concepts are no longer confined to traditional archetypes and our projects respond to the demands of an ever-changing creative landscape. We work with the most prestigious cultural institutions worldwide to curate and produce unique and original interdisciplinary content to a wide range of clients from the public and private sectors. We seek partnerships with other creative collaborators, international venues, arts and music organisations to deliver bespoke cultural experiences.

The **Manager: Interdisciplinary / Touring** is responsible for developing, managing and selling projects. The position reports to the Managing Director.

Key Activities:

- In consultation with colleagues and MA artists devise interdisciplinary projects that will help to enhance the MA brand and the career of the MA artist.
- To create budgets, timelines and sales targets for each project.
- To manage the existing portfolio of MA projects ensuring that each project is kept 'valid'.
- To search and recommend non-MA artist lead projects that can join the portfolio.
- Artist lead orchestral tours.
- To look out for exceptional talent – in all fields – for representation by MA.
- From time to time there may be a need to fundraise for a project.
- To negotiate fees and contractual arrangements for all projects, commissions etc.
- To represent the company's full list of artists as appropriate.
- To support the activities of the Company as far as is reasonably possible, when opportunities arise.
- Any other duties the company may request you to do from time to time.

Flexibility:

Your attention is drawn to the fact that in some cases particular duties and responsibilities are difficult to define in detail and may vary from time to time without changing the general character of the duties and level of responsibilities entailed. It is a requirement of all employees that they accept elements of flexibility in duties and responsibilities and when necessary interchange within the organisation, which will meet the changing needs and demands of the service. Such a requirement will enable the particular expertise of the post holder to be developed and maximised to the mutual benefit of both employer and employee.

RVW

11/12/17